



Connecting State and University Fleets Since 1986

For Immediate Release .  
November 12, 2018

LEXINGTON, Ky. - The National Conference of State Fleet Administrators completed its 2018 Benchmarking Survey with forty-five state and university fleet management organizations participating with the purpose of identifying and establishing consensus standards of measurement that are relevant to government fleets. The final report with the survey's findings was released today.

The survey results provided recommendations for government fleets striving to be best in class. Recommendations include institutionalizing robust fleet management policies and procedures, possessing an effective replacement program to guard against the next economic downturn, creating a well-designed cost charge-back system to increase costs transparency, and accelerating the implementation of technology to measure the efficiency and effectiveness of fleet management practices.

Scott Edwards, NCSFA President and Fleet Manager for the State of Colorado stated, “NCSFA continues to create a better understanding of the industry in which our membership severs each day. With the rapidly changing industry disruptors it becomes more important to understand how to gather the correct data to inform our members. This survey represents our most in-depth review of the membership and their needs. We envision this information will continue to be the building blocks of the future for NCSFA training and strategic leadership.”

Partnering with NCSFA to execute the survey, Mercury Associate's Steve Saltzgiver believes, “this survey was an important initiative designed to collect information that serves to better understand state fleet management practices. This exercise was critical to identify practices among state and university fleets to establish common metrics necessary to benchmark consistent performance moving forward and serves to cement NCSFA’s industry position as a respected leader.”

The National Conference of State Fleet Administrators (NCSFA) is a non-profit organization with approximately 200 dedicated fleet professionals. The goal of NCSFA is to improve the overall effectiveness and efficiency of its members through education and ongoing peer-to-peer networking opportunities. NCSFA serves the needs of members who manage fleets of automobiles, SUVs, trucks and vans, and a wide range of specialized mobile equipment for customers in the many of the state and university owned fleets throughout the United States